



One of North America's most noted sales & business consultants, Chuck's expertise spans over thirty years of sales training and business development consulting. Companies and businesses from a variety of industries benefit from his business and management consulting, individual sales training, and sales tune ups drawn from over 10,000+ LIVE sales training experiences.

Chuck Bauer delivers high-impact training programs and seminars to sales teams, managers, and business owners looking to work smarter, make more money, and take more quality time off. He has worked with dozens of C-Level Executives and hundreds of business owners to streamline their operations globally online and in-person. Company leaders who work with Chuck skyrocket their revenue and enjoy an overall better work-life balance.

- ✓ **Work smarter.**
- ✓ **Make more money.**
- ✓ **Take more time off**

These are the guiding principles behind Chuck Bauer's transformational keynote speeches, seminars, and personalized executive sessions, grounded by two over decades as a proven motivational speaker and professional sales and business coach.

As the owner of Chuck Bauer Business & Sales Consulting, Chuck has worked with every size of company and across every type of industry teaching thousands of clients how to work more efficiently, develop business, and generate more revenue. His insights come from observing LIVE sales calls and business transactions through his work as a professional sales and business coach.

His clients, including sales professionals, business owners, corporations and C-level executives, will tell you time and time again that Chuck's tactics have saved deals, streamlined operations, and skyrocketed revenue.

Chuck's no-nonsense approach and tell-it-like-it-is style immediately connects with people as he breaks down traditional thinking that keeps people anchored in the past. His seminars and sessions leave you energized and armed with immediately implementable strategies to face current business challenges.

**CHUCK  
BAUER**



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## COACHING SERVICES

- ✔ Live Coaching
- ✔ Certified Concierge Accounting
- ✔ Professional Business Development
- ✔ Sales Professionals Mastermind Group
- ✔ Professional Sales Training
- ✔ Business & Sales Seminars
- ✔ Salesmastery
- ✔ The Wasted Work Day
- ✔ Marketing Yourself Shamelessly
- ✔ Recruit, Hire, Retain!
- ✔ Personality Selling
- ✔ You Be The Sales Coach!
- ✔ Phonemastery
- ✔ Goalmastery
- ✔ Professional Services
- ✔ Business Ownership Consulting
- ✔ Executive Management Consulting
- ✔ Sales MasterMIND Groups
- ✔ Professional Sales Coaching
- ✔ Online Business Development & Sales Training Learning Center
- ✔ Handwritten Cards
- ✔ Keys To Success With Sales & Business Mastery
- ✔ Becoming A Freak Of Nature
- ✔ Situational Selling
- ✔ Replay: Recruit, Hire, Retain!
- ✔ Marketing Yourself Shamelessly
- ✔ Who Moved My Referrals?
- ✔ Phonemastery
- ✔ Presentationmastery
- ✔ You Be The Sales Coach
- ✔ Sales Organization & Accountability
- ✔ 8 Keys To Extraordinary Success
- ✔ How To Use Your Implementation Resource Guide
- ✔ Sales Tools & Business Development Resources
- ✔ McQuaig® Assessments

All trainings are live and delivered personally by Chuck through Onsite Seminars, Onsite Office Sessions, Interactive Virtual, Sales Watch— with each session customized to your specific needs.

Chuck is one of the top virtual trainers in the world, delivering more than 35,000 minutes of LIVE virtual meetings each year!

- ✔ Key Takeaways
- ✔ Use Time Efficiently
- ✔ Create More Revenue-Producing Activities
- ✔ Make Phone Calls Work for You
- ✔ Utilize Technology
- ✔ Market Yourself Shamelessly
- ✔ Harness the Power of Sales Tools
- ✔ Close to Different Personalities
- ✔ Overcome Objections
- ✔ Formulate & Reach Goals
- ✔ And Much, Much More!

Use Chuck's wealth of business knowledge and continually updated tactics to enable you and your staff to develop business, netting you more money in less time. Learn efficiency and focus strategies to concentrate on revenue-producing activities, creating a more meaningful client experience, and use practical tools to measure success.

A published author with Wiley Publishing, Chuck's work has been featured in numerous business and sales-related magazines, social media platforms, and numerous websites. He has also won a Vendor of the Year Award from the Professional Association for Small Business Accountants for his work in helping them to increase efficiency, productivity, and income.