



## *Success Story:* **ZACH BRYANT**

When Zach Bryant of Bryant + Associates P.C. enrolled in Professional Sales Training with Chuck Bauer, he knew he had the tenacity, but lacked the confidence and sales tactics required help his practice grow quickly.

After two years, Zach learned everything he needed to not only help his firm grow, but make them **more efficient and focused**. He helped his practice start a business consulting branch which has yielded nearly 20 new monthly clients. **Maintains a 75% close rate** across all leads. Exceeded his revenue goal for the entire year *before the end of the first quarter!*

Including an amazing...

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**\$330K**

REVENUE GROWTH IN 1 YEAR!

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**Zach's success doesn't stop there!** At the 2018 PASBA Fall Management Conference, he co-presented a session on Millennial Business Owners, sharing key insights on this growing segment and shining a light on the changing dynamics and impact for firm owners.

**SUCCESS LIKE THIS CAN BE YOURS.**  
**CHUCKBAUER.COM**

After every session, you will have individual components to implement for immediate improvement in client relationships, marketing, and efficiency. Learn to Work Smarter, Make More Money, and Take More Time Off!